

## REGISTRATION & MORE INFORMATION

Please call or email the Development Director for registration information:

[info@insurerslosscontrolinstitute.com](mailto:info@insurerslosscontrolinstitute.com)

**Development Director**  
Insurer's Loss Control Institute  
P.O. Box 1198 Yarmouth, ME 04096

Phone: (207) 869-1313  
FAX: (207) 869-1301

## PAYMENTS

Check, VISA,  
Mastercard & American Express

## REFUND POLICY

100% if notified in writing at least twenty-one (21) days prior to start of course. 50% if notified between ten (10) and twenty (20) days prior to start of course. **No refund** available within nine (9) days of the start of course. If for some reason the Institute must cancel the course, notification will be given seven (7) days prior to the start of the course and full refunds will be issued. The Institute may allow non-refundable monies to be applied towards the next course date. Course registration is non-transferable to another individual for attendance to the course.

## HISTORY

**Alexander & Schmidt**, a Loss Control and Risk Assessment Service Provider founded the Insurer's Loss Control Institute to pursue and fulfill the high standards they are known for in the Insurance Industry.

**The Insurer's Loss Control Institute** provides specialized training for professionals in the insurance industry and those seeking a career change, with a week long risk assessment course. The Institute's long term goals are to offer the most current training in both basic and advanced Loss Control skills demanded in the industry today.

Please visit our website at:  
[www.insurerslosscontrolinstitute.com](http://www.insurerslosscontrolinstitute.com)  
for a current listing of classes.

## NON DISCRIMINATION STATEMENT

The Loss Control Institute does not discriminate in its education and employment programs on the basis of age, race, color, gender, sexual orientation, national origin, disability or religion.

# LEARN THE FUNDAMENTALS OF LOSS CONTROL AND RISK ASSESSMENT IN THE PROPERTY AND CASUALTY INSURANCE INDUSTRY

Five days  
of Intensive Training  
and  
Skills Development



## PURPOSE

**This five day course** provides a rigorous examination of property & casualty insurance risk assessment that insurers face in order to accomplish profitable underwriting, with particular emphasis on the role of loss control to assist in making those decisions. The course introduces students to the fundamentals of loss control inspection and reporting through a combination of reading, case study, presentation and lectures. The course is designed to familiarize the student with basic concepts of property & casualty insurance coverage.

This program includes topics such as:

- ◆ Fundamentals of Loss Control inspection
- ◆ Loss Control Reporting
- ◆ Reading and Understanding Complex Loss Control Data
- ◆ Property & Casualty Insurance Coverages
- ◆ Effective Technical & Business Writing Skills
- ◆ Effective Communications
- ◆ Inspection Preparation
- ◆ Inspection Interviewing
- ◆ Applying the Skills:  
Mock Survey & Case Studies

## WHO SHOULD ATTEND?

Individuals seeking skills to work in the insurance loss control industry:

- ◆ Loss Control Trainees
- ◆ Risk Managers
- ◆ Agents
- ◆ Underwriters
- ◆ Safety Professionals

## FACULTY

- ◆ Instructors possess extensive professional & technical experience in the insurance industry loss control and risk assessment disciplines.
- ◆ A professional writing instructor provides students with writing skills necessary to communicate findings understandable to the end user . . . The underwriter.

## REGISTRATION DISCLOSURE NOTICE

By enrolling in a seminar and signing the registration form, you acknowledge and agree: (a) that The Loss Control Institute has expended considerable effort in developing and producing the concepts, materials and work product that are being provided to you as part of this seminar; and (b) that, except as otherwise agreed to by The Loss Control Institute in writing, you will not copy, disclose, disseminate or use any such materials, concepts or work product other than for your own internal business risk assessment needs.

## COURSE SCHEDULE

Monday-Friday, 8:00-5:00  
Husson University  
South Portland, Maine campus

- ◆ January 26-30, 2009
- ◆ March 16-20, 2009
- ◆ May 4-8, 2009
- ◆ July 13-17, 2009
- ◆ September 21-25, 2009
- ◆ November 16-20, 2009

Minimum participants required. See Refund Policy.

## TUITION

Please call (207) 869-1313 for tuition costs. Tuition assistance is available for qualified candidates.

**Continuing Education Units:** (CEU's) will be awarded upon successful completion of the program.